

# Curriculum Vitae

# Personal Information

**Full Name**

Vincent Nuari

**Date of Birth**

March 9th, 1993

**Sex**

Male

**Nationality**

Indonesian

**Status**

Single

**Address**

Jl Taman Toram Raya no 24D, Menceng,  
Tegal Alur, West Jakarta

**Contact**

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**Email**

vincent.nuari@gmail.com



# Education



**2014 – Present**

Bunda Mulia University,  
Management Master's Degree Program

**2011 – 2015**

Bunda Mulia University,  
Marketing Bachelor's Degree Program

**2008 – 2011**

State Vocational High School 1,  
Sungailiat – Bangka, Accountancy

**2005 – 2008**

Harapan Junior High School,  
Sungailiat – Bangka

**1999 – 2005**

Harapan Elementary School,  
Sungailiat – Bangka

# Professional Experience

## Company Name

Cybersama Technology, PT

## Roles

Sales and Marketing Account Associate

## Reporting to

Director

## Period

2011 – 2014

## Industry Environment

Security System Integrator and Smart Card Manufacturing

## Responsibility

1. Responsible for interacting with the client by visiting the client's office, make a survey and presentation.
2. Responsible for discussion by using telephone, email, and live chat.
3. Responsible for training product software such as attendance system, hotel lock system, magnetic encoder etc.
4. Logistic Coordinator
5. Execute marketing strategies is determined to increase the number of new customer and retaining the old one

## Company Name

Trigee Hardware, CV

## Roles

Sales and Marketing Online Dept

## Reporting to

Sales and Marketing Manager

## Period

2014 - 2015

## Industry Environment

Security System Integrator and Smart Card Manufacturing

## Responsibility

1. Responsible for interacting with the client by visiting the client's office, make a survey and presentation.
2. Responsible for discussion by using telephone, email, and live chat.
3. Responsible for upload any online advertising
4. Responsible for media advertising in the internet
5. Execute marketing strategies is determined to increase the number of new customer and retaining the old one
6. Planning new product developing



## Company Name

Astrindo Senayasa, PT

## Roles

Corporate Account Executive

## Reporting to

Corporate Sales Manager

## Period

2015 – 2016

## Industry Environment

IT Hardware Distributor

## Responsibility

1. Responsible for interacting with the client by visiting the client's office, make a survey and presentation.
2. Responsible for discussion by using telephone, email, and live chat.
3. Selling product to corporate customer, project and system integrator
4. Develop and expand new channel
5. Identifies business opportunities by identifying prospects and evaluating their position in the industry, researching and analyzing sales options
6. Maintains relationships with clients by providing support, information and guidance, researching and recommending new opportunities, recommending profit and service improvements
7. Identifies product improvements or new products by remaining current on industry trends, market activities and competitors.

# Technical Capabilities

## Operating System

Windows 95%

## Software

Microsoft Office 90%

Adobe Photoshop 50%

Security System Software 75%

Web browser 95%

## Hardware

Assemble and installation PC 95%

Troubleshooting and build a simple network 40%

Photography 80%

## Language

Excellent in **Bahasa**

Average both oral and written in **English**

## Other Capabilities

1. Excellent in Marketing Strategy, Digital Marketing and Service Quality
2. Excellent presentation and speak
3. Leadership, Result Oriented, Able to work in Team
4. Having an Extensive Network

# Achievement



## Achievement

2010 – Paskibraka, Bangka Regency

2014 – 4th, Research Proposal Contest,  
MahanitiLokaDhamma – Jakarta

2014 – 1st Problem Solving Competition,  
BundaMulia University – Jakarta

2014 – 1st Regional Choir Competition,  
SwayamvaraTripitakaGatha – Jakarta

2014 – 4th National Choir Competition,  
SwayamvaraTripitakaGatha – Jakarta

2016 – Call for Paper, JurnalSiasatBisnis,  
Pusat Pengembangan Manajemen Fakultas  
Ekonomi Universitas Islam Indonesia - Yogyakarta

# Certificate

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## Certificate

- Social Science Debate, 2014, *Bunda Mulia University – Jakarta*
- Marketing Plan “Experience Marketing”, 2014, *Maranatha Christian University – Bandung*
- Insurance as an Investment, 2012, *Bunda Mulia University and PT Asuransi Central Asia*
- The New Era of Digital Marketing, 2012, *BundaMulia University*
- Entrepreneurship Discussion, 2013, *KompasGamedia*
- Marketing Award “Beat The Competitor, Lead The Market”, 2012, *Marketing Magazine*
- Recharge Your Mindset, Achive Your Target, 2016, *Freedom of Life*
- The Excellent Habits, 2016, *Best Learning Center and Consulantancy*

Thank You

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